



Tony Scicluna
Vice President of Sales



Tony Scicluna is Vice President of Sales for Rave Computer. In this position, he is responsible for leading Rave Computer's Sales and business development initiatives including the development of a new business module that moved the organization's sales from an end-user customer base to a repeat customer base (OEM, Military, and ISV). Additionally, Mr. Scicluna leads the activities of the product development team and provides the direction and guidance of the marketing staff to reach the company's corporate sales objectives. He directly leads and drives all end-user sales activities, and oversees sales to resellers that create repeat forecastable revenue. Mr. Scicluna also aligns sales and marketing activities to create product opportunities with ISV and OEM markets, which contribute more than three million dollars in annual sales.

Before joining Rave Computer in 2001, Mr. Scicluna was Vice President of Operations at Vertex International. Prior to that, he spent 15 years at Virtual Services where he held a number of positions including Director of Operations, Product Manager, and Field Service Engineer.

In 2010, Mr. Scicluna lead the product development team, on behalf of Rave Computer, to win the Intel "Most Innovative Workstation/Server Solution" in North America. Rave Computer competed against over 300 companies which represent the top 1% of Intel's premier partners.

Rave Computer, a privately held company based in Sterling Heights, Michigan, specializes in computer hardware consulting, integration, and support. Rave offers custom configured solutions to OEM's that embed computers, the Defense Industry, Independent Software Vendors, and commercial customers that require integration services or supply chain management support. Visit www.rave.com for more information, or call (800) 966-7283.