

# Integrated Solutions from Design to Delivery

Today, customers face a huge challenge to develop and maintain the competence they need in order to stay competitive. At Rave Computer, we help you meet changing business goals in an ever-changing business environment. Rave's Computer Service offerings can help improve time to market for your solutions, quickly adapt to change and keep you a step ahead of the competition. Rave has everything you need to get you to where you want to go. We offer a full line up of turn-key services and solutions including consulting, product development, assembly, cabling, bundling, configuration, testing, labeling and documentation of your systems.

From design to delivery, Rave engineers consult with customers through all phases of their projects including planning, deployment and post-deployment. By partnering with Rave, you can be sure that your investment in "best-of-breed" components is maximized with a high degree of deployment flexibility, energy efficiency, scalability and manageability.

## Best Practices and Methodologies

With over 22 years of experience, Rave offers a wide range of services throughout the product lifecycle that provides an end-to-end approach to each customer's specific challenges. Our proven successes combined with best practices and methodologies can help you reduce cost, time and risk. Rave offers an impressive portfolio of Computer Service offerings that deliver high-performance, sustainable computing solutions to address customer IT needs which includes:

- Technology Consulting
- Integration Services
- OEM Server / ISV Appliance
- Custom Design & Engineering
- Modified Commercial Off-The-Shelf (COTS)
- Long Lifecycle Computer Consulting

## Rave's Expertise Behind the Solution

Rave Computer stands behind every product we build. Our years of experience combined with our strong supplier relationships and proven processes provide an advantage you can leverage with confidence. All of our products and services are backed with the RaveSpec<sup>SM</sup> ADVANTAGE Guarantee which is a total corporate commitment in providing quality assurance, testing and support from Rave Computer.

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## Technology Consulting

Rave's Technology Consulting Team helps clients bring focus to their toughest integration challenges across the technology lifecycle more quickly and cost effectively. Through our industry-specific consulting expertise, we help you develop and execute systems integration strategies based on the clear and consistent understanding of what will work. From requirements to architecture, testing to deployment... Rave's technology consulting team has the expert knowledge in delivering the products and solutions you need.

## Integration Services

In today's connected world, system integration is becoming more and more complex with systems needing to be designed to connect together, both within the system under construction and to systems that are already deployed. Rave Computer offers a complete range of services that addresses the full integration lifecycle - from assessment and design to development and management, which ensures you stay on track to meet your current and future business goals.

## OEM Server/ISV Appliance

Rave's team of experienced consultants and engineers have helped OEMs and ISVs reduce cost by managing the manufacturing and supply of computer solutions that they embed into their products. Rave has contributed to the overall success of multiple industries by offering a wide range of branding solutions that are structured around the needs of the Original Equipment Manufacturers (OEM) who require application specific computing devices. Rave also specializes in building and designing OEM Server appliances that are optimized for product performance. We design hardware solutions wrapped around your needs that are bundled with application software developed by Independent Software Vendors (ISVs).

## Custom Design and Engineering

If you're looking for faster, more reliable, lighter, smaller, or more cost-effective military grade systems, Rave can provide proven solutions to conquer any design issues you may face. We provide complete systems from concept design through production with one goal in mind - providing our customer with the most reliable and comprehensively designed and tested systems for their specialized military requirement.

Whether your environment is impacted by electrical, mechanical or thermal challenges, Rave has the knowledge and experience to design a custom solution that will meet your demanding conditions. More importantly, you will have the assurance that your system has been comprehensively designed and rigorously tested for your diverse military grade applications.

## Modified Commercial-off-the-Shelf (COTS)

Today, more and more government-based organizations are turning to off-the-shelf solutions to solve their project's needs: specifically systems designed for military deployments. The mantra these days is COTS. But is the chassis really meeting the needs of the project, or is it simply the best that can be found? Are you forced to settle because of budgetary constraints within the project? This is unfortunately the case in many instances and often the system specification is reevaluated and realigned with the limitations of the COTS product.

Rave has the ability to objectively assess the suitability of a selected product to the requirements of the project. Whether your challenges are shock, vibration, noise, EMI or any other potential hazard, Rave will evaluate your requirements and determine what modifications are necessary to ensure the product is compliant to your specifications.

## Long Lifecycle Computer Consulting

Rave understands the importance of maintaining product continuity over the life of a project. Rave's time-tested and proven methodology for managing product obsolescence insures your system remains as viable tomorrow as it is today. Commonality and lifecycle of components is critical to the compatibility between hardware and software as well as the impact of sparing of components for the project. The life of a project may extend for several years requiring long lifecycle components. Rave strives to use long life motherboards and embedded components in all its military grade and OEM products. Additionally, Rave's documentation control process ensures you'll be notified, at the earliest possible date, of any component transitions that may impact your product.

Learn more about Rave Computer's services and product offerings at [www.rave.com](http://www.rave.com).

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